



**Don Bratcher**  
**Business Unit Manager**  
**Atlas Bolt & Screw**

I grew up in St Louis, Mo and of course am a diehard St Louis Cardinal Fan. After high School I attended Kansas State University for two years in their architecture program and graduated from University of Missouri- Kansas City with degrees in Finance and Marketing along with playing on their NCAA Soccer team.

My professional career started with Butler Manufacturing Company in 1985, while attending UMKC. I started with Butler as an Engineering Technician responsible for part and product installation drawings for all Multi-story buildings. After graduating from UMKC I was offered and accepted a sales position in Visalia, CA. During my 28 years with Butler I had various roles from those early days through District Manager, Sales Manager and finally General Manager of the Western US. I also moved several times with Butler from Kansas City, to California, to Birmingham Al, and ending my career back in California.

After leaving Butler, I spent the following two years working as Director of Alabama for Rural Metro Ambulance. Finally in 2015 I landed at Atlas Bolt & Screw as the Business Unit Manager for the wood segment of our business. I am extremely excited to be back in the industry I grew up in and bring a desire to help define our industry with leadership, innovation and a willingness to look and foster new ideas.

I do have a few hobbies that include traveling with my wife and three children, biking, coaching youth sports and finding a great \$10 bottle of cab!